Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Text

LIMITED OFFICIAL USE

PAGE 01 SEOUL 05003 310525Z

13
ACTION COME-00

INFO OCT-01 EA-11 ADP-00 CIAE-00 DODE-00 EB-11 FMC-04

INR-10 NSAE-00 RSC-01 CG-00 COA-02 AID-20 FRB-02

TRSE-00 XMB-07 OPIC-12 CIEP-02 LAB-06 SIL-01 OMB-01

L-03 IGA-02 RSR-01 /097 W
---------- 095916
P 310422Z JUL 73
FM AMEMBASSY SEOUL
TO SECSTATE WASHDC PRIORITY 9228

LIMITED OFFICIAL USE SEOUL 5003

E.O. 11652: N/A
TAGS: BMEP, KS
SUBJECT: KSEC SHIPYARD AT OKPO

REFS: A. SEOUL 4865
B. STATE 143220
C. ATKINS-GETSINGER TELECON

1. ACCORDING TO KSEC HEAD OFFICE NAMKOONG PROBABLY WILL DECIDE ON CONSULTANT AND PROCUREMENT OF EQUIPMENT UPON HIS RETURN TO NEW YORK FROM INSPECTION OF MAJOR EUROPEAN SHIPYARDS. AFTER NOTICING EXTENT OF NON-U.S. ORIGIN SPECIALIZED EQUIPMENT IN MAJOR U.S. YARDS, EVEN INCLUDING U.S. NAVY YARDS, NAMKOONG AND TEAM REPORTEDLY CONTINUE TO HAVE DOUBTS RE ABILITY OF U.S. MANUFACTURERS TO MEET ALL OF FOREIGN EQUIPMENT REQUIREMENTS FOR OKPO YARD. ALSO, TEAM SEEMS TO HAVE PICKED UP SOME HINTS THAT WARRANTY PROBLEMS EXPERIENCED WITH SOME PROSPECTIVE U.S. SUPPLIERS MAY HAVE CONTRIBUTED TO U.S. SHIPYARDS' PROCUREMENT OF FOREIGN EQUIPMENT. REASSURANCES FROM COMMERCE OR POTENTIAL CONSULTANTS AND/OR SUPPLIERS THAT U.S. SUPPLIERS ARE ABLE AND WILLING TO INSTALL, SERVICE AND GUARANTEE ALL THE MACHINERY NEEDED WOULD BE USEFUL AT THIS TIME.
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 SEOUL 05003 310525Z

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

2. EMBASSY SUGGESTS THAT ENGINEERING/CONSULTING FIRMS CONTACTED BY COMMERCE BE PREPARED TO GET IN TOUCH WITH NAMKOONG ON HIS RETURN TO NEW YORK THIS WEEK. IN ADDITION TO THEIR NORMAL PRESENTATIONS WHEN SEEKING BUSINESS IT WOULD BE HELPFUL IF THESE FIRMS CAN SHOW, CETERIS PARIBUS, THAT ECONOMICS OF USING U.S. EQUIPMENT WOULD RESULT IN SHIP-BUILDING UNIT COST EQUAL TO OR LOWER THAN WHEN NON-U.S. EQUIPMENT IS USED. ITEMS IN QUESTION ARE THOSE PROCURED ABROAD BY U.S. SHIPYARDS IN RECENT YEARS. NAMKOONG'S PLANNING IS BASED ON ASSUMPTION OKPO YARD WILL USE 1,000,000 DWT CAPACITY BUILDING DRYDOCK EQUIPPED WITH GOLIATH GANTRY CRANES OF ABOUT 500 METRIC TON CAPACITY, AND 180 METER SPAN. THEREFORE, IT MIGHT BE USEFUL ALSO TO COMPARE ECONOMICS OF THIS SYSTEM WITH THOSE OF OTHER SYSTEMS, SUCH AS PONTOON-LIFT OR SYNCHRO-MESH, NOT REQUIRING GOLIATH GANTRY CRANES, ASSUMING THAT THESE OTHER SYSTEMS ARE CAPABLE OF HANDLING VERY AND ULTRA-LARGE CRUDE CARRIERS. (FYI: FOREIGN COMPONENTS GERMAN SUPPLIED GOLIATH-CRANE FOR HYUNDAI SHIPYARD COST $4.5 MILLION.) PRESENTATIONS SHOULD HAVE ONLY MINIMUM DETAILS: SPEED AND PERSUASIVENESS ARE MORE IMPORTANT.

3. INFORMATION ON CRANE AND FLAME CUTTER MAKERS CONTAINED IN REF B WAS PASSED TO KSEC HEAD OFFICE WHICH PROMISED FORWARD TO NAMKOONG. WOULD BE USEFUL IF ENGINEERING/ CONSULTANTFIRMS CAN CITE WHERE SUCH U.S. MADE CRANES AND CUTTERS HAVE BEEN INSTALLED, AND COMMENT ON THEIR PERFORMANCE.

4. AFTER FOREGOING PREPARED, EMBOFF RECEIVED PHONE CALL JULY 31 FROM MILTON ROTE OF RALPH M. PARSONS. ROTE SAID PARSONS WASHINGTON REPRESENTATIVE SCHEDULED MEET AND MAKE PRESENTATION TO NAMKOONG JULY 31. SUBSTANCE PARA 2 GIVEN TO ROTE WHO SAID WOULD PASS IT ON TO WASHINGTON REP.
HABIB

LIMITED OFFICIAL USE

NNN

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 31 JUL 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973SEOUL05003
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: SEOUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t1973072/aaaaaawf.tel
Line Count: 95
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 73 A. SEOUL 4865
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 26 NOV 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <26-Nov-2001 by shawdg>; APPROVED <20-Dec-2001 by golinofr>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: KSEC SHIPYARD AT OKPO
TAGS: BEXP, KS
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

Declassified/Released US Department of State EO Systematic Review 30 JUN 2005